



For: Guest

By:

Date: May 12, 2021 12:36 pm

Vehicle: New 2022 Acura MDX Awd 4dr Wgn Advance AT

VIN:

Color: MAJESTIC BLACK

Stock #:

Odometer: 10

Cash Option	
Vehicle Price:	\$62,870.00
ETCH:	\$189.00
DMV Fees:	\$16.50
Documentation Fee:	\$749.50
Tax:	\$986.58
<b>Amount Due:</b>	<b>\$64,811.58</b>
Trade-In Down:	\$4,322.11
<b>Balance Due:</b>	<b>\$60,489.47</b>

Trade-In	
Market Value:	\$39,144.00
Reconditioning:	\$0.00
Market Adjustment:	\$0.00
<b>Customer Allowance:</b>	<b>\$39,144.00</b>
Payoff:	\$34,821.89

Lease Options			
Cap Reduction	24 mos.	30 mos.	36 mos.
<b>\$3,000.00</b>	\$681-\$691 <small>Out of Pocket \$3,948.05</small>	\$630-\$640 <small>Out of Pocket \$3,896.77</small>	\$595-\$605 <small>Out of Pocket \$3,861.85</small>
<b>\$3,500.00</b>	\$659-\$669 <small>Out of Pocket \$4,441.01</small>	\$612-\$622 <small>Out of Pocket \$4,394.02</small>	\$580-\$590 <small>Out of Pocket \$4,361.96</small>
<b>\$4,000.00</b>	\$637-\$647 <small>Out of Pocket \$4,933.97</small>	\$595-\$605 <small>Out of Pocket \$4,891.26</small>	\$565-\$575 <small>Out of Pocket \$4,862.06</small>
<b>Total Lease Cash</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>
<b>Annual Miles</b>	<b>10,000</b>	<b>10,000</b>	<b>10,000</b>
<b>Residual</b>	<b>\$42,900.75</b>	<b>\$41,035.50</b>	<b>\$39,170.25</b>

This is an initial customer proposal. The figures presented are based on estimates. Rates subject to credit approval. Offer valid on in stock units only

Customer \_\_\_\_\_ Date \_\_\_\_\_

\_\_\_\_\_ **05-12**  
Date  
Reference: W36055259